



press release

FrieslandCampina and Hochwald reduce transport costs and CO₂ emissions with milk exchange

Dairy companies Hochwald and FrieslandCampina have decided to join forces for more efficient milk collection. By exchanging member milk between the companies, the distance from dairy farms to processing locations will be significantly reduced. This will lead to cost savings and a more sustainable way of milk collection by reducing CO₂ emissions.

Detlef Latka, CEO Hochwald Foods said: "Cooperation between two cooperatives based on equality creates added value for members - both those of FrieslandCampina and those of Hochwald. For me, this is a good example of how cooperatives can work on joint synergy potential while also competing with each other."

Edwin van Doorne, Director of Strategy Global Supply Chain at FrieslandCampina added: "By exchanging member milk with Hochwald in Germany, we can transport our milk more efficiently. In doing so, FrieslandCampina and Hochwald show that sustainability and cost savings can go hand in hand."

FrieslandCampina will transport milk from some of its German member dairy farmers to Hochwald's production sites in Germany using its own transport starting from November 2023. In turn, Hochwald will transport the same amount of milk from its own member dairy farms located in the border area with the Netherlands to FrieslandCampina's production site in Veghel in the Netherlands.

With the milk exchange, there are significant cost savings due to the significantly shortened distances between member dairy farms and production sites. Moreover, both cooperatives jointly reduce CO₂ emissions in this way with an annual impact of more than 1,000 tonnes of CO₂.

The multi-year agreement between FrieslandCampina and Hochwald is aimed at long-term benefits for both companies. For member dairy farmers, this exchange makes no difference. The milk is collected and paid for by their own dairy cooperative.

Royal FrieslandCampina N.V.

FrieslandCampina is one of the largest dairy companies in the world with a cooperative tradition of more than 150 years. The company processes the milk from dairy farms into a wide range of dairy products and ingredients. This way, FrieslandCampina every day provides hundreds of millions of people throughout the world with valuable nutrients from milk.

Royal FrieslandCampina N.V. is fully owned by Zuivelcoöperatie FrieslandCampina U.A., with 15,137 dairy farmers in the Netherlands, Belgium and Germany as members. Through the cooperative, these member dairy farmers own and supervise the company. Together with its member dairy farmers, FrieslandCampina manages the entire production chain: from grass to glass.

FrieslandCampina provides consumers with dairy products, such as milk, yoghurt, condensed milk, dairy-based beverages, cheese, butter, quark, and cream. The dairy company supplies specific nutrition to specific consumer groups, such as children, the elderly, and sportspeople. Professional customers, such as bakers, pastry chefs, chocolate confectioners, chefs, and caterers can rely on FrieslandCampina for a broad product range, including creams, butters, desserts, and fillings. In addition, the Company supplies high-quality ingredients to international food producers and pharmaceutical companies.

In 2022, 9,927 member dairy farms in the Netherlands, Germany, and Belgium supplied over 9.5 billion kilogrammes of milk for processing into dairy products and ingredients. FrieslandCampina has branches in 30 countries and exports to more than one hundred countries worldwide. In 2022, FrieslandCampina employed an average of 21,715 employees (FTEs). For additional information, visit our website: www.frieslandcampina.com.

Hochwald

Hochwald Foods GmbH, based in Thalfang, Rhineland-Palatinate, is a wholly owned subsidiary of the cooperative. Hochwald Milch eG has around 3,000 members. With its production sites in Germany and the Netherlands, the company covers the entire range of dairy products and processed around 2 billion kg of milk in 2022. The portfolio includes classics such as condensed milk, UHT milk or drinking milk, but also spray cream, quark, fresh cream and UHT cream as well as yoghurt and desserts, cheese and milk and whey powder. Under its umbrella, Hochwald bundles well-known brands such as Bärenmarke, Lünebest, Glücksklee, Elinas, Tuffi and Hochwald as well as private labels and international brands such as Bonny. For more information, please visit: www.hochwald.de.

For more information

Corporate Media Relations FrieslandCampina
Jan-Willem ter Avest | M +31 (0)6 836 399 40 | press@frieslandcampina.com

Corporate Communications Hochwald
Kathrin Lorenz | M +49 (0) 160 2911947 | k.lorenz@hochwald.de